

4. FINANCIAL INFORMATION & OPERATIONS

4.1 Definition of One Unit

[text]

4.2 Variable Expenses

Materials				
Material Description	Bulk Price	Bulk Quantity	Quantity per Unit	Cost per Unit
[text]	\$(value)	[value]	[value]	\$(value)
[text]	[value]	[value]	[value]	[value]
[text]	[value]	[value]	[value]	[value]
[text]	[value]	[value]	[value]	[value]
[text]	[value]	[value]	[value]	[value]
Total Material Costs per Unit				\$(value)

Labor		
Cost of Labor per Hour	Time (in hrs) to make one unit	Total Labor Costs per Unit
\$(value)	[value] hours	\$(value)

EOU		
Material Costs	Labor Costs	TOTAL EOU
\$(value)	\$(value)	\$(value)

4.3 Economics of One Unit

Selling Price per Unit

\$(value)

Variable Expenses per Unit

Costs of Goods Sold

Materials

\$(text)

Labor

[text]

Total Cost of Goods Sold

\$(text)

Other Variable Expenses

Commission

\$(text)

Packaging

[text]

Other

Total Other Variable Expenses

\$(text)

Total Variable Expenses

\$(text)

Contribution Margin per Unit

\$(text)