

## Money Matters: Know the Lingo

Do you ever feel like money terms go right over your head? The reality is that you probably already know and use a lot of financial vocabulary. Read through the terms below and think about how they connect to your life.

Terms to Know	How Does This Relate to Me?
Cost Comparison Comparing the cost of two or more goods or services in an effort to find the best value.	When have you used cost comparison?  Provide an example:
Cost-Benefit Analysis Analyzing whether the cost of an item is more than, equal to, or less than the benefit that comes from purchasing that item.  * Cost - The price paid for a good or service.  * Benefit - An outcome that promotes well-being.	When have you used cost-benefit analysis?  Provide an example:  Identify something you want to do or purchase:  What is the cost?  What is the benefit?
Calculating Future Expenses Identifying the cost of meeting future needs and goals.  Short-term, medium-term and long-term goals - Goals to achieve over specific periods of time.	Identify 3 personal goals. Think about what is needed to accomplish each goal.  Short-term goal:  Medium-term goal:  Long-term goal:
Budget  A plan for future spending and saving, weighing estimated income against estimated expenses.  Income – Payment received for goods or services, including employment.  Expense – Cost paid to secure a good or service.	Choose one of your goals from above and estimate its expense. How much income do you estimate will be needed to support your goal?  Goal:  Estimated (monetary) expense:  **Estimated income needed: